

# Chapter Sixteen: Adulthood

*“Each and every one of us should work to be successful and happy, but having given it our best shot, we must sit back and enjoy both what we have and what we’ve created, no matter how it turns out.”*





## **Chapter Sixteen Challenge: Review Where You Are.**



This last chapter will focus on what you have learned from this workbook and where you will let it take you. Think about and answer the questions below!

How do you feel about being an entrepreneur?

Where will you go from here?

Name 3 lessons you have learned since you began this workbook:

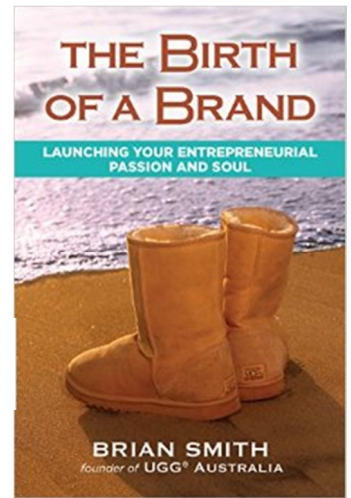
- 1.
- 2.
- 3.

How will you know when you have found success?

# End & Beginning

While you have reached the end of your workbook, this is only the beginning of your journey as an entrepreneur. I wish you the most knowledgeable and exciting journey you can stand!

Make sure you have picked up your own copy of **'The Birth of a Brand'** to guide you along in your adventure. It is a great companion and reference guide for all of the ups and downs you are sure to encounter along the way!



## **Don't just take it from me...**

*“Success is not a theory. It is a follow-the-leader proposition. This book is required reading for all entrepreneurs, especially those struggling in the “Infancy” stage, where most people give up. Brian’s description of the seven stages of the business life-cycle will illuminate the way you think about your business forever.”* – **Jim Stovall, Bestselling Author, The Ultimate Gift**

*“As an entrepreneur myself, I found Brian’s book to be an eye-opener for me and very likely for most entrepreneurs. For me, there was one AHA after another that will help me plan and execute future business strategies. Thank you Brian for your business insights!”* – **Dr. Tony Alessandra, Hall-of-Fame Keynote Speaker and author The NEW Art of Managing People and The Platinum Rule**

*“Success is a journey, and I encourage you to read Brian Smith’s book, The Birth of UGG in America. As a very successful entrepreneur, this book relates the story of how learning to face obstacles can lead to success that most people only dream about.”* – **Don M. Green, Executive Director, Napoleon Hill Foundation**

*Cheers & Best of Luck,*

*Brian Smith*